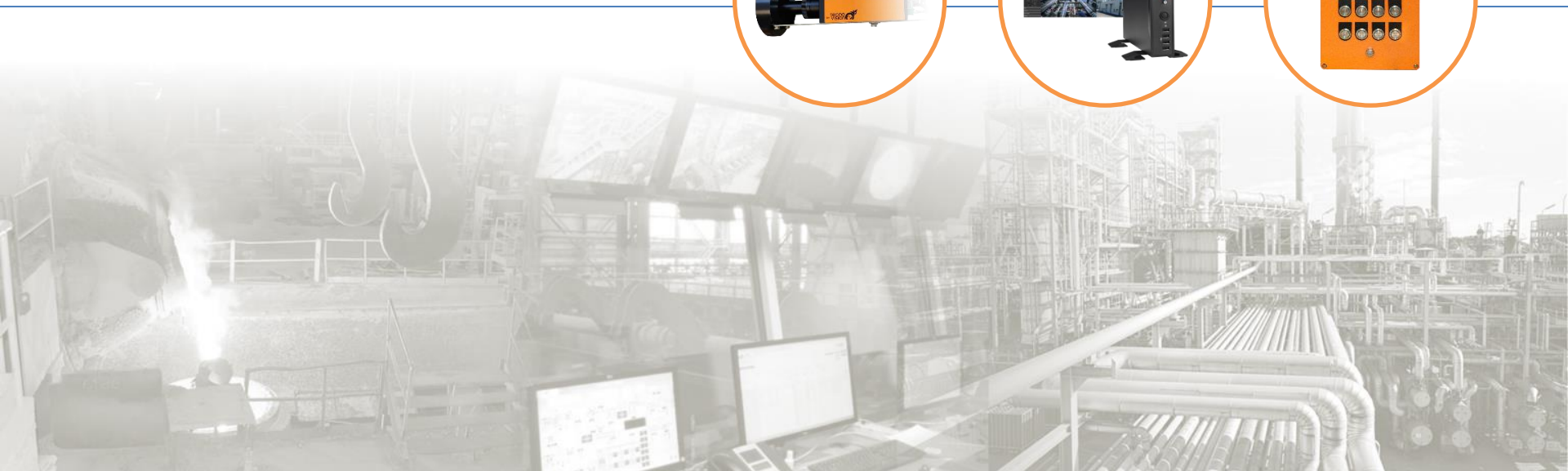




# TELEA TECNOVISION Company Background

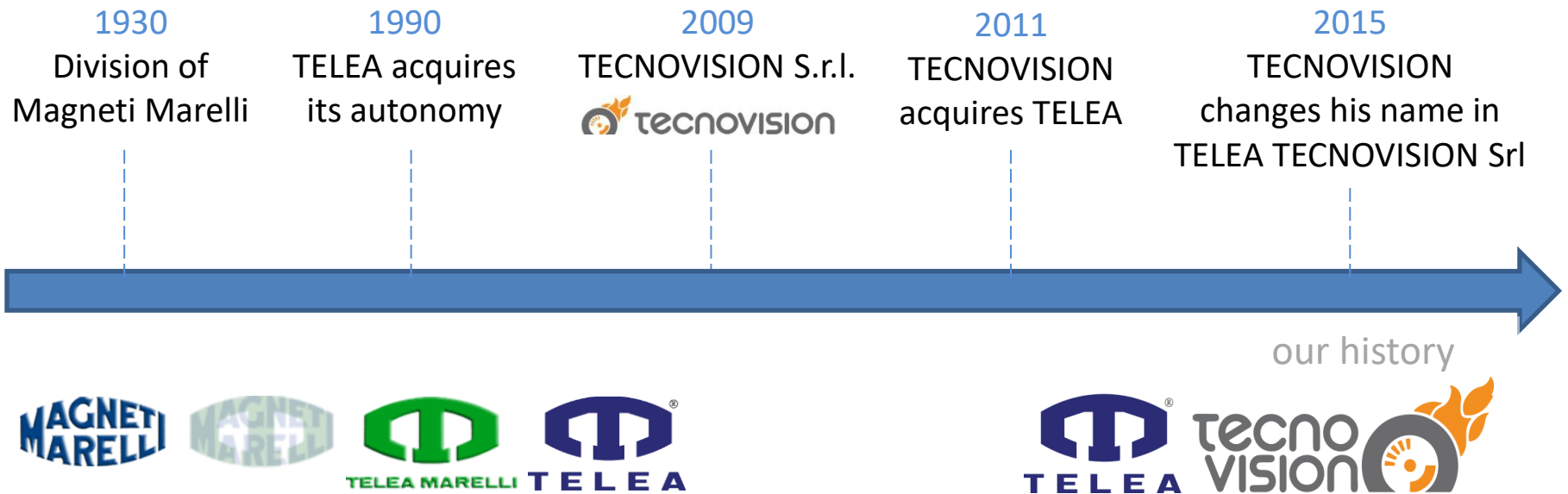
High Temperature Cameras • CCTV & Integrated Security Systems  
Audio Communication

Telea Tecnovision S.r.l. is one of the most important player in the Italian market, providing **advanced solutions for video, audio and security system** **focalized on industrial market.**





# OUR HISTORY



## OUR HISTORY

The origin of the Company comes from a division of Magneti Marelli (FCA Group). At the beginning Telea mainly operated in the electro acoustic market, especially in the sound diffusion for large areas. With the growing demand of CCTV solutions on the market, Telea began developing video surveillance systems for industrial and traffic control applications, taking in a short time a leading role in this market.

In 2011 Telea became part of Tecnovision S.r.l, expanding its range of products to new areas of application. During the years, Telea Tecnovision has always kept alive its spirit of cutting-edge technological applications, obtaining a prestigious position in the Italian and global markets. Today Telea Tecnovision's systems are installed all over the world and the Company can be proud of its qualifying customer list with names such as:



*EXPERIENCE • FLEXIBILITY • PROACTIVITY • LONG TERM POLICY*

## OUR STRENGTHS

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- **Experience:** we have very deep roots
- **Flexibility:** we have a streamlined organization and project oriented
- **Proactivity:** we trust in our possibility and we like the challenges
- **Long term policy:** we are looking to a long terms partnership with our customer

*EXPERIENCE • FLEXIBILITY • PROACTIVITY • LONG TERM POLICY*



## COMPANY DATA & COMMERCIAL

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### *Company Data*

Telea Tecnovision S.r.l.  
Via dei Pioppi, 16D  
Garbagnate Milanese  
20024 (MI)  
ITALY

Phone: +39 02 9952517  
[telea@telea.com](mailto:telea@telea.com)  
[www.telea.com](http://www.telea.com)

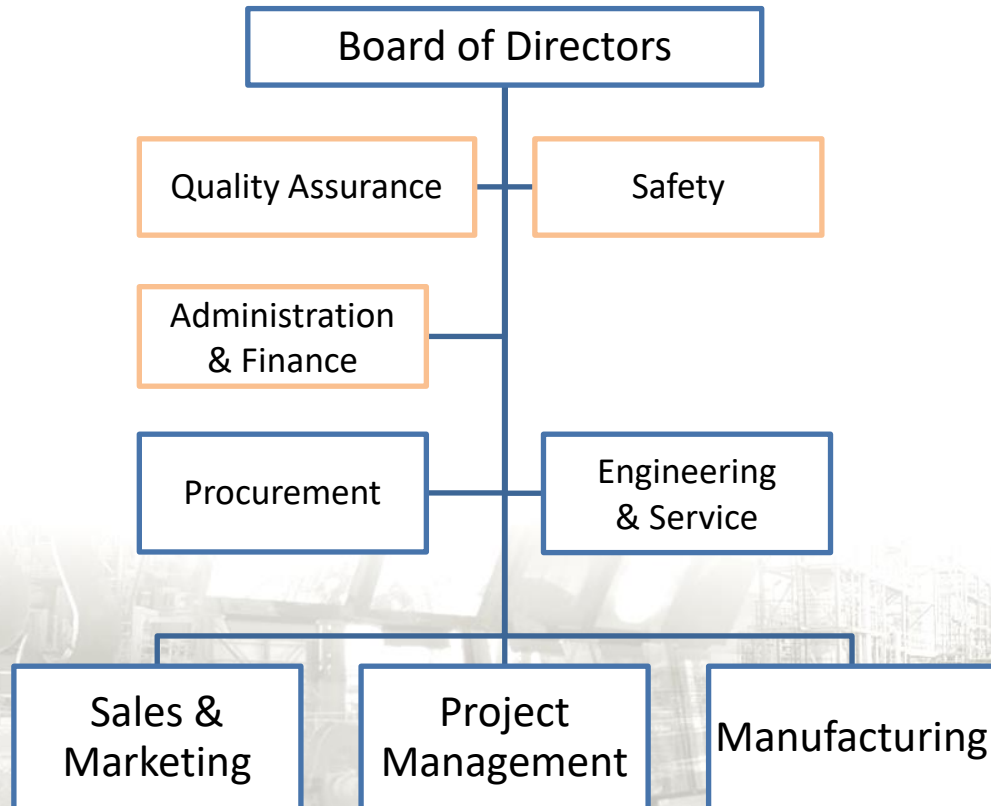
### *Executive Board*

Dott. Sandro Cazzulani  
(Chairman)

Mr. Bernardo Leggieri  
(Member of Board)



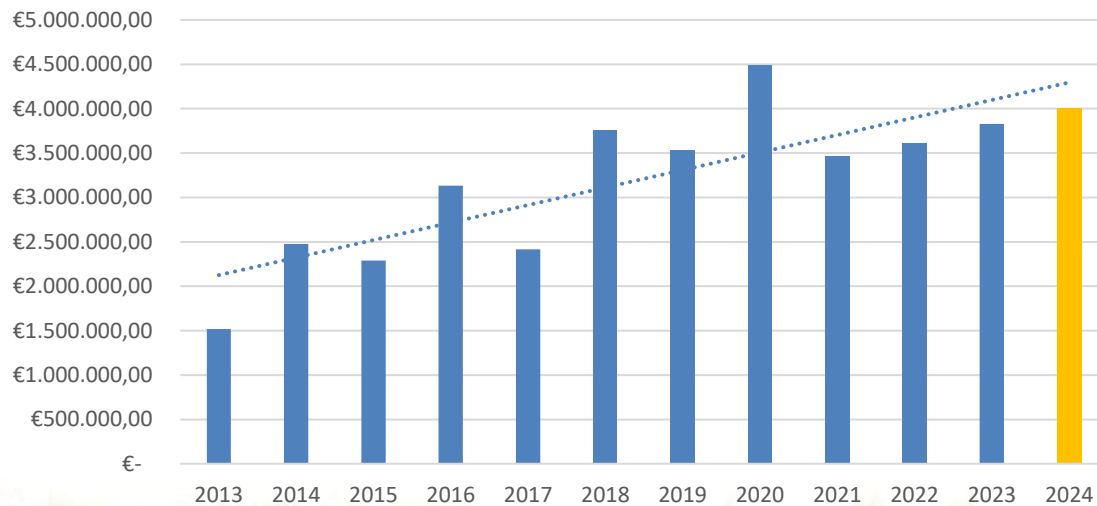
# ORGANIZATION CHART



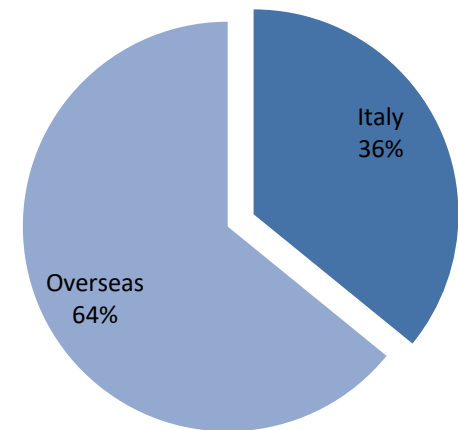


# OPERATING PERFORMANCE

Turnover



Revenue final destination



based on year 2023 data



# FINANCIAL GOALS 2020-2023

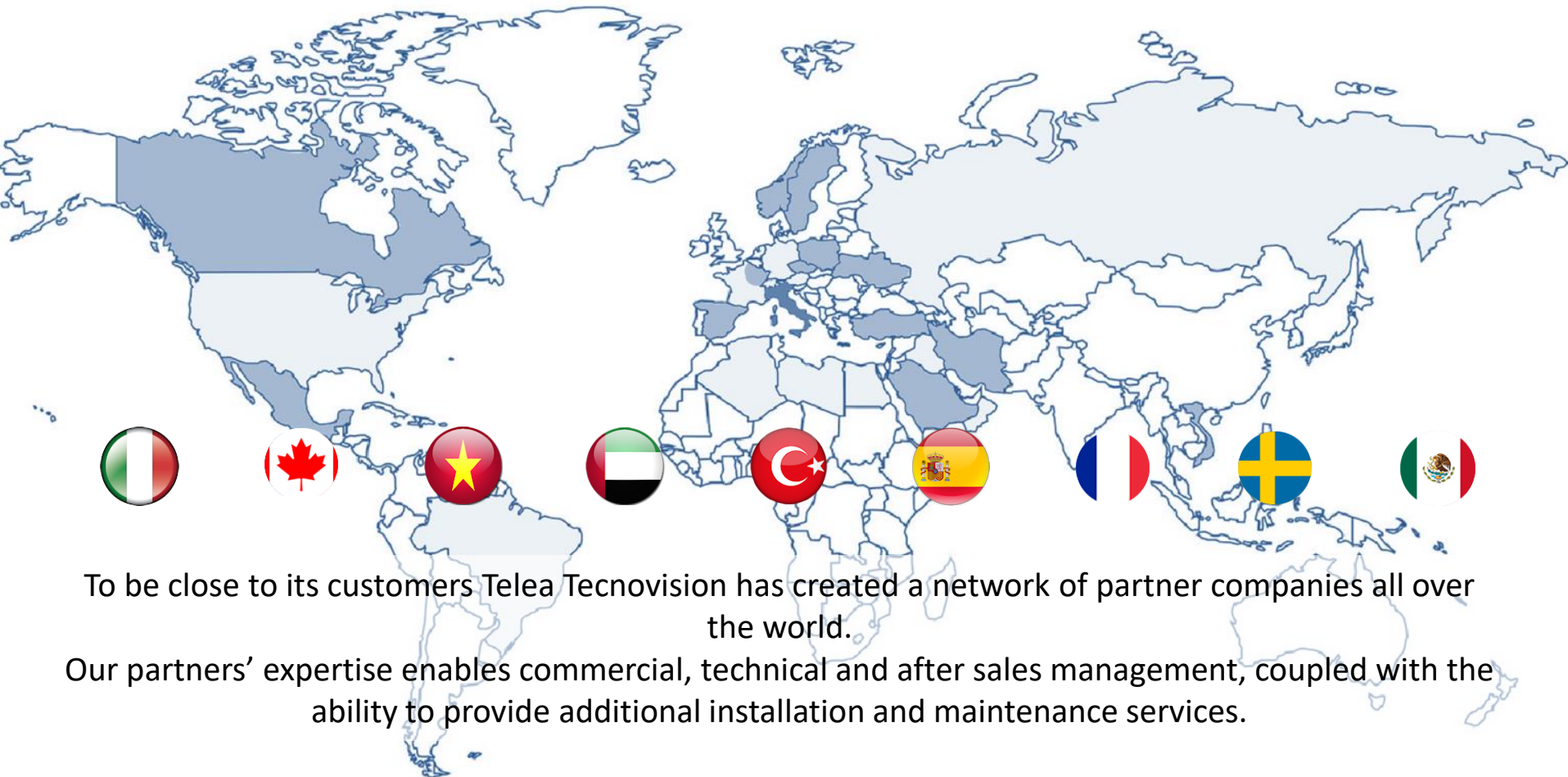
## Annual rating analysis

	31 DICEMBRE <b>2023</b>	31 DICEMBRE <b>2022</b>	31 DICEMBRE <b>2021</b>	31 DICEMBRE <b>2020</b>
MORE Credit Rating	AA ●	AA ●	AA ●	AA ●
Dimensione azienda	small	small	small	small
<b>Analisi rischio</b>				
Solvibilità	AAA ●	AAA ●	AAA ●	AA ●
Liquidità	BBB ●	BBB ●	BBB ●	BBB ●
Redditività	A ●	BBB ●	A ●	AA ●

Legenda	rischio				equilibrato		ottimo			
	D	C	CC	CCC	B	BB	BBB	A	AA	AAA

## OUR PRESENCE IN THE WORLD

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To be close to its customers Telea Tecnovision has created a network of partner companies all over the world.

Our partners' expertise enables commercial, technical and after sales management, coupled with the ability to provide additional installation and maintenance services.

## OUR BUSINESS sectors

*Our three "business unit"*



### High Temperature Cameras

- Iron & Steel
- Glass
- Power
- Cement



### CCTV & Integrated Security System

- Oil & Gas
- Power & Utilities
- Industries
- Infrastructure&Transports



### Audio Communication

- Oil & Gas
- Power & Utilities
- Naval
- Industries
- Infrastructure&Transports



# High Temperature Cameras

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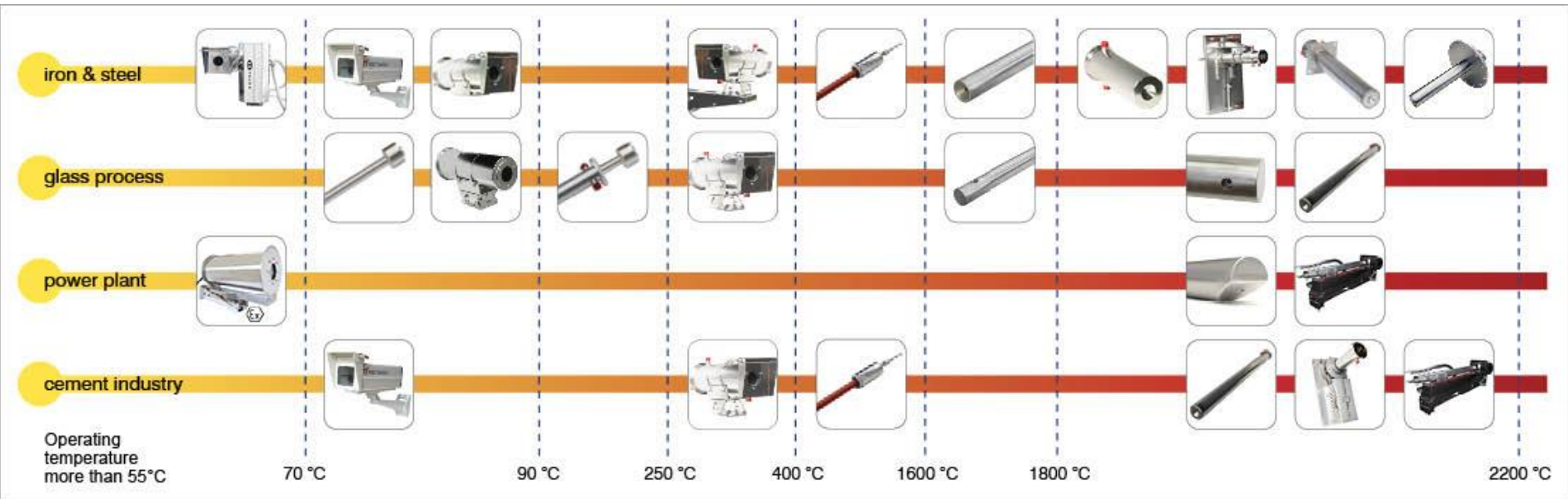
Telea Tecnovision in this sector is the **1° Italian manufacturer** on the top 5 of european companies

Our strengths:

- Mechanical know how and R&D department;
- Availability of a wide range of products;
- Large experience with more then 150 application/year



# High Temperature Cameras



# CCTV & Integrated Security System



# CCTV & Integrated Security System

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In an sector where technologies multiply and evolve rapidly TELEA TECNOVISION operates as **Qualified System Integrator**

- Surveillance CCTV
- Process CCTV
- Access Control system
- Perimeter and Building and Intrusion Detection Systems



# CCTV & Integrated Security System

**Tailor-made** proposed thanks a full suite of own softwares

- VMS

Video Management Software



- PSIM SOLUTION

Physical Security Information Management



- AUDIO COMMUNICATION

Audio Communication Software



# Industrial Security System

---

From a long time experience as a manufacturer of electronic equipment achieve by TELEA, today Telea Tecnovision continues to propose to the market **products with its own brand TELEA.**

These products come from a continuous selected worldwide OEM suppliers, chosen based on their quality policy, knowledge and experience on CCTV and Audio communication field, industrial production approach and high level of R&D investment.



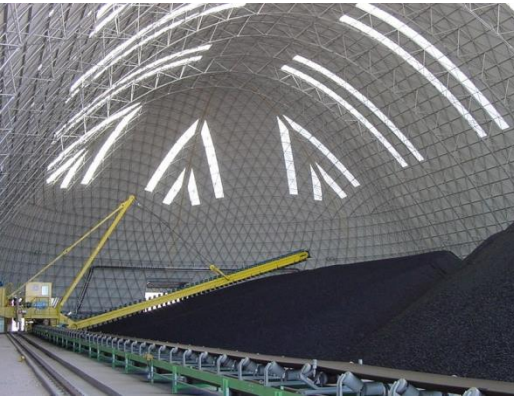
# CCTV & Integrated Security System


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When customer requirements or bid specification ask for a specific vendor list, Tecnovision is able to **integrate third parts components** in its system thanks to long experience grown during last 25 years of activity.



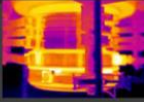


# Thermal Imaging Camera Housing & PTZ





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20024 Garbagnate Milanese, Milan Italy  
T +39 02 3952517  
F +39 02 40700322  
telea@telea.com  
www.telea.com

**ACQ07X8IR**

**ACQ07X1R**

**ACQ07X6R**

**ACQ07X8R**

**ACQ07X3R**

**ACQ07X2R**

**ACQ07X1R**

**ACQ07X200**

**SERIES**

**1** Germanium: 55 mm useful diameter, 2 mm thickness. For aluminum dimensions camera 75x75x350 mm. Made of stainless steel should supply instrument compressed air ISO 8573-1 class

**2** Germanium: 55 mm useful diameter, 2 mm thickness. For compressed air. Max dim. camera 75x75x500 mm. Made of S.S. Nickel plated brass. Customer should supply instrument compressed air ISO 8573-1 class

**3** Crystal Germanium: 55 mm useful diameter, 3 mm thickness. For compressed air. Max dim. camera 75x75x500 mm. Made of S.S. Nickel plated brass. Customer should supply instrument compressed air ISO 8573-1 class

**4** Prismatic Zinc-Selenium: 55 mm useful diameter, 4 mm thickness. For compressed air. Max dim. camera 75x75x500 mm. Made of S.S. AISI304 in nickel plated brass. Customer should supply instrument compressed air ISO 8573-1 class

**5** Prismatic crystal Germanium: 55 mm diameter useful, 2 mm thickness. For compressed air. Max dim. camera 75x75x500 mm. Made of S.S. AISI304 in nickel plated brass. Customer should supply instrument compressed air ISO 8573-1 class

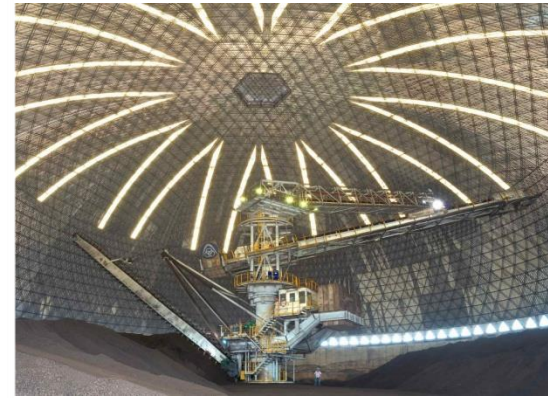
**6** Prismatic Germanium windows: 55 mm useful diameter, 3 mm thickness. For compressed air and compressed air. Max dim. camera 75x75x500 mm. Made of S.S. AISI304 in nickel plated brass. Customer should supply instrument compressed air ISO 8573-1 class

**7** Prismatic Selenium: 55 useful diameter, 4 mm thickness. For continuous operation with high temperature area: 75x75x350 mm. Made of S.S. AISI304. Interconnections water resistant 2x 1/2" nickel plated brass.

**8** Prismatic MEASURING DEVICES as LMC-J-0040-X. Protection IP67, with special dust and infrared protection glass. Made with stainless steel AISI304. Water

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**R COOLED HOUSING & ACCESSORIES**



## Thermal Imaging Camera Housing & PTZ

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In a sector where technologies multiply and evolve rapidly TELEA TECNOVISION, based on the experience of its thermal imaging providers, offers customized solutions.

Telea Tecnovision proposes solutions for thermographic cameras for:

- Process Control
- Fire detection
- Night surveillance



# Audio Communication



  
 Via dei Pioppi 16d  
 20024 Garbagnate Milanese, Milan Italy  
 T +39.02.9952517  
 F +39.02.40700322  
[telea@telea.com](mailto:telea@telea.com)  
[www.telea.com](http://www.telea.com)




**GA-SR-19-01 Enterprise**  
**GA-SR-19-01 Professional**  
**GA-SR-19-01 Standard**

Galaxy Stations, also with the visualization of images coming from gate with Gateway and TELEA Galaxy Station, TELEA Intercom and of compatibility). Configuration and synoptic information through LCD connected to the net with Remote Management Software provided. Alert. Possibility to interface with industrial automation systems with an: Standard Rack 1U, Power: 230 Vac.

Galaxy Stations, upon purchase of licenses. It offers the possibility to join and third's part devices if they communicate through SIP standard through LCD monitor (not included) to be connected to the VGA gate or provided. Possibility to redundant configuration upon purchase of Galaxy

S12 Galaxy Stations, upon purchase of licenses. It offers the possibility to intercom and third's part devices if they communicate through SIP standard through LCD monitor (not included) to be connected to the VGA gate.

ONAL	ENTERPRISE
ID Galaxy Station 4 D/DO edundant onfiguration remote management Software	<ul style="list-style-type: none"> <li>• 128 ID</li> <li>• 8 Galaxy Station</li> <li>• 256 D/DO</li> <li>• Redundant Configuration</li> <li>• Remote management Software</li> <li>• Additional Protocols</li> <li>• Video Flow Management</li> </ul>

**AUDIO SERVER & ACCESSORIES**



## Audio Communication

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With a large experience as manufacturer of industrial intercom, public address system as well supplier of complete audio entertainments system for cruise ships, today Telea Tecnovision is a proprietary of an audio communication server based platform that allow to manage a wide range of system as:

**INDUSTRIAL INTERCOM**

**SOUND DIFFUSION**

**PUBLIC ADDRESS & GENERAL ALARM (PAGA)**

**INTERCOM/VIDEO-INTERCOM**

**INDUSTRIAL TELEPHONY**

**RADIOCOMMUNICATION**



## Audio Communication

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As well as for CCTV systems TELEA proposes to the market a complete catalogue of **products with its own brand**, coming from selected worldwide OEM suppliers, completed where necessary with customized or dedicated in house developed hardware.



*Thanks for your attention*



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